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Employment Increases Evident to NPA, The Worldwide Recruiting Network

Following nearly 24 months of below average placement activity by its member recruiting firms, NPA reports a significant increase in revenue results as a result of candidate placements. "Some members are seeing a return to more normal levels of recruiting activity but it is still very dependent on industries, geographies, and specialty" says Dave Nerz the President of NPA, a split-fee recruiting network.

"We see 2011 as a year of recovery. Employment will not be as strong as peak years like 1999 or 2007 but we expect growth in placement revenue to increase 15% or more over 2010 levels", said Nerz. For the 2011 year, NPA predicts the greatest promise for growth in the following industry segments:

1. Pharmaceuticals/Medical Devices/Biotech
2. IT
3. Energy and Clean/Green Technology
4. Manufacturing
5. Healthcare

NPA indicates that the most active placement areas in the recruiter-owned network are Business Analysts/IT, manufacturing related Engineering, and Sales/Marketing positions.

"We are experiencing a significant increase in interest related to global positions", according to Sharon Kinsella the owner of GHI Consulting (www.consultghi.com) an NPA member recruitment firm, based in Ireland. Kinsella predicts "great opportunity for applicants with international experience or international interests. NPA connects elite independent firms like GHI to fill these complex and high demand positions."

"While this is great news for recruiters and those seeking work, it is a cautionary signal to CEOs and those responsible for retaining and developing talent in organizations...hold on to the talent you have" says Nerz. "There is also a perception by client companies that candidates are plentiful and that speed of action is not an issue when the right fit candidate is located. While it may still be some time before candidates routinely have multiple offers, the best candidates are not available indefinitely and do have alternatives in this shifting employment market."

About NPA, The Worldwide Recruiting Network. NPA is an international, member-owned recruiting network facilitating cooperative, split-fee placements between its members. Founded in 1956, NPA has 365 member offices with more than 1,200 individual consultants in 27 countries on 6 continents. www.npaworldwide.com